

# **Membership Benefits 2021**



Marina Vidal
Membership & Outreach Director

Visit our website www.interactivenovascotia.com

## **Summary of 2020**

The Interactive Society of Nova Scotia aims to further the interactive media and video game industry and foster collaboration & growth within Nova Scotia...

Did we succeed this Covid year?

January 2020 − 8 Members ■



December 2020 – 27 Members

























































**Interactive Society of Nova Scotia Members** 

### **Mission Statement**

The Interactive Society of Nova Scotia strives to grow and strengthen the interactive entertainment industry in Nova Scotia, by fostering a collaborative environment and advocating for its members.

## **Advocacy and Special Projects 2021**

### **Membership Benefits**

An increase in membership through diversity and inclusion Projects

- Digital Marketing Asset Development Program
- Rural Development Project
- Sponsor an Indie Initiative
- Talent Pipeline Co-ops/Internships
- Best Practice Documents D&I, Code of Conduct, WFH
- Game Dev Atlantic Conference

Advocacy: Women in Tech encouragement, diversity promotion, minorities support, etc.

### **Economic Development & Revenue Growth**

### **Membership Benefits**

**DMTC Advocacy:** Work a group on behalf of our Members for the Continuation of the Tax Credit

**DMTC literacy:** ISNS Members are entitled to a complimentary one-hour meeting with our expert on the Digital Media Tax Credit who has successfully submitted \$1.7M in DMTC applications in the past five years.

**Royal Bank of Canada:** NS can make a personal introduction to RBC's Media and Entertainment Division Atlantic that can provide financing to support your company's cash flow at up to 85-90% of the DMTC/DATC total for any given year. This can give you access to a line of credit supporting the business that standard financial statements might not support.

Commissioner of Oaths free of charge for the DMTC claims.

## **Professional Development**

### **Membership Benefits**

### **Industry Session/Game Development:**

Monthly events with Guest Speakers or Members on Industry Topics

#### **2021 Line up**

January - Global Game Jam (Jan 27-31)

February - Death & Taxes

- DMTC (Feb 3rd)
- SR&ED and cloud-accounting Workshop Insert Coin Accounting (Feb 9th)

**March** - Learnings in Pandemic

- Financial assistance for hiring post-secondary students (March 4th)

April - Blender



### **Media & Communication**

### **Membership Benefits**

**Publication** on ISNS social media channels of studio Members

- Press releases
- Game announcements
- Job opportunities

"Featured Company" on ISNS social media platforms

**Communication Network** on ISNS Discord Channel



## **Events & Networking Opportunities**

### **Membership Benefits**

#### **ISNS Mixers:**

- Monthly
- Network with industry professionals
- Or just hang out with people in the coolest industry

#### **GameDev Atlantic (GDA)**

- Content and Program Development
- Speakers Series
- Workshop Series
- Discount Tickets
- Discounts for Tables or Booths at Conference and Convention (GDA, and Hal-Con)

#### **Community Events:**

Networking and industry connection and support, opportunities to liaise with technical experts and industry leaders, fundraising for charity, etc.

## **Community Value**

Interactive media contributes to Nova Scotia economic development and revenues growth.

The industry creates employment.

Attracts cultural creativity into the province.

Attracts young professionals to stay and build a life in Nova Scotia.

Nova Scotia benefits from our "invisible" export products.



## Membership Benefits - Dedicated Voice

### **Membership Director friendly figure to contact:**

Your Voice at the Board of Directors meetings of ISNS, translating opinions, suggestions, needs and requests from Members.

Marina Vida - Membership and Outreach Director



# Become an ISNS member...

Contact Marina Vidal Today!

Membership & Outreach Director

marina.vidal@interactivenovascotia.com

## **Membership Pricing for 2021**

1

**Indie Studio** 

Under 10 people

\$70

2

**Small Studio** 

10-20 people

\$200

3

Medium-Large Studio

Over 20 people

\$500



## **Membership Pricing for 2021**

4

**Student** 

Single

Free

5

Sponsor an Indie

Under 10

Apply



Contact Marina for details

### **Board of Directors 2021**

- Selena Landon, President (HR Manager of Ubisoft Halifax)
- Lori Shepherd, Vice President (CEO, Creative Director, & Civil-Military Liaison of Early Warning Entertainment)
- **Jeff Cameron, Treasurer** (Co-Studio Director of Alpha Dog Games/Bethesda)
- Steve Cooke, Secretary (Studio Technical Producer, IoM Media)
- Marcelo Careaga, Director (Studio Manager of Ubisoft Halifax)
- Shawn Woods, Director (Co-Studio Director of Alpha Dog Games/Bethesda)
- Darryl Wright, Director (Technical Director of Ubisoft Halifax)
- Hal Richman, Advisor to the Board (COO of Blue House Energy)
- Miriam Simmons, Director (Director of People and Culture, Gogii Games)
- Adam McLellan, Director (Owner, Cosmocat Games)
- Marina Vidal, Membership and Outreach Director

# Thank You!



Membership & Outreach Director marina.vidal@interactivenovascotia.com





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